CREDIT SALES ARE BEST

TELL YOUR CUSTOMERS, "WE PREFER CREDIT/DEBIT!"

Trail's End pays for all credit card fees!

- Bigger Rewards Earn 1.5pts per \$1 sold in the Trail's End App
- Safer "Text to Pay" allows for socially distant payments! No cash handling!
- Higher Sales Customers spent 27% more with credit cards vs cash in 2019
- Hardware Accept credit/debit with Square readers or manual entry

When prompted, be sure to allow the app access to your device's microphone, location, and Bluetooth in order to accept debit and credit cards.

ONLINE DIRECT

Virtual Fundraising is safest for kids!



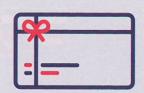
Safe for Kids Fundraise from the safety of home.



Product Variety Even MORE products to choose from.



No Handling Products ship directly to your customers.



Trail's End Rewards* Earn MORE when you sell Online Direct.

*Council participation in Trail's End Rewards may vary.

HOW IT WORKS

TWO WAYS CUSTOMERS ORDER ONLINE DIRECT

VIRTUAL STORE



- 1. Share your fundraising page via email, text, or social media
- 2. Customers click your link to place online orders
- 3. Products ship to your customers

KID RECORDED



- Record customer orders in the Trail's **End App**
- 2. Take payment (credit/debit only) "Text to Pay" feature for socially distant payments!
- 3. Products ship to your customers

Trail's End® REWARDS

Collect points to earn amazon.com Gift Cards 1.5PTS and choose the prize YOU want!



ONLINE DIRECT & CREDIT/DEBIT

NO LIMIT! Earn 17,500 pts or more and receive an Amazon.com Gift Card worth 10% of your total pts

VISIT THE APP TO SEE EVEN MORE LEVELS & REWARD IDEAS











7,500 pts Earn an \$550 Amazon.com Gift Card



2,000 pts Earn a \$70 Amazon.com Gift Card





6,000 pts Earn a \$450 Amazon.com Gift Card







5,000 pts **Earn a \$350** Amazon.com Gift Care

















Earn a \$40





3,500 pts Earn a \$200 Amazon.com Gift Card











Earn a \$150 Amazon.com Gift Card











REWARD IDEAS















& SET YOUR GOAL

EVERYTHING YOU NEED TO KNOW ABOUT THE APP! Text APPGUIDE to 62771 to learn more!





















Trail's End®

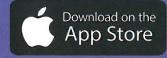
Fund Your Entire Year!

You Can Sell Over \$1,000* in Under 8 Hours & Earn More with Trail's End Rewards

Text APP to 62771 to

DOWNLOAD THE APP & START SELLING TODAY







It only takes ONE MINUTE to register an account!











Cards for FREE! No Reader Required.

Each Kid Must Have a Registered Account. Same Email Can Be Used For Multiple Accounts.

Record ALL of Your Sales in the App, **Even Take Order Sales!**

Fundraising with Popcorn Helps Kids















Become Decision Makers

Learn Money Management

Become Goal Setters

Develop **Business Ethics**

Become Future Entrepreneurs

Skills

Popcorn Pays For...

- **Campouts, Camp Upkeep & Adventures**
- **Annual Dues & Recharter**
- **Uniforms, Patches & Awards**
- **Unit Supplies & Equipment**
- Pinewood, Blue & Gold & Court of Honor
- **Lifelong Memories**

They Learn...

- To Earn Their Own Way
- **Public Speaking & Math Skills**
- Salesmanship & Perseverance
- The Value of Hardwork
- To Help Others Around Them
- To Be Part of Something Bigger

JOIN THE TRAIL'S END PARENT FACEBOOK GROUP GET ANSWERS TO QUESTIONS AND TIPS ON SELLING **Text PARENTFB to 62771 to join!**